



# SHIPBUILDING IN THE NETHERLANDS

# MARITIME SECTOR

- In 2016 the maritime sector was shrinking/worldwide crises
- Increase in turnover the Netherlands was about 14%
- Increase in employees was about 6%
- Increase in temporary employees not known

# THE YEAR 2016 - TURNOVER(1)



2014

2015

2016

billion euro

Annual turnover total Dutch industry \*



Annual turnover Dutch newbuild and repair yards



# THE YEAR 2016 - TURNOVER (2)



2014

2015

2016

billion euro

Annual turnover Dutch marine equipment suppliers



Annual turnover Dutch maritime technology industry \*\*



# NUMBERS



- Newbuilds seagoing vessels new orders:  
2014-99 2015-64 2016-42
- Inland, fishing & small seagoing new orders:  
2014-570 2015-606 2016-529
- Turnover ship repair:  
2014-€497 2015-€ 562 2016-€442 million
- Turnover marine equipment suppliers:  
2014-€3,8 2015-€4,2 2016-€3,5 billion

# FORCAST 2017 & 2018



- Some recovery in inland, fishing and dredging sectors
- The market is changed from quality to price
- Still no equal playingfield through covernment support several countries
- Maybe large Dutch/Belgian naval order
- Changes on off-shore wind projects – conversion of oil/gas service vessels

# SUPERYACHTS

## Super yachts

Order book per 31 december 2016

	number	GT	CGT	million €
superyachts	 66	86,205	234,972	4,583

Delivered

	number	GT	CGT	million €
superyachts	 19	18,309	56,442	1,028

Received orders

	number	GT	CGT	million €
superyachts	 17	25,376	66,822	1,293

# AMELS VLISSINGEN 83M



HERE COMES THE SUN





# OCEANCO JUBILEE 110M



**JUBILEE - 2017**  
110m / 361ft

[CLOSE DETAILS ▾](#)

Not only does she have a particularly striking exterior profile created by Lobanov Design, and a distinguished interior by Sorgioanni Designs, but also she is the largest yacht ever built at Oceanco and has the distinction of being the largest yacht ever built in the Netherlands. Displacing over 4,500 Gross Tons, with 16.4m/54ft beam, this formidable yacht still manages to maintain a very noble and original profile from bow to stern. Her progressively longer horizontal blue lines make JUBILEE truly distinctive from all other yachts. Built to the Passenger Yacht Code, her Sam Sorgioanni designed interior is both spacious and rich, offering accommodation for up to 30 guests in 15 staterooms including an entirely private owner's deck.

## SPECIFICATIONS

**LENGTH OVERALL** 110m / 361ft  
**BEAM OVERALL** 16.4m / 54ft  
**DELIVERED** 2017  
**CLASSIFICATION** Lloyd's Register Ⓢ 100 A1  
Passenger Yacht Ⓢ LMC UMS ECO SCM

**MAXIMUM SPEED** 18.5 knots

**MATERIAL** Steel hull & Aluminium superstructure  
**ENGINE TYPE** 2 x 4,828hp MTU

**NAVAL ARCHITECT**  
**EXTERIOR DESIGNER** Lobanov Design  
**INTERIOR DESIGNER** Sam Sorgioanni Designs

# EMPLOYMENT



## Maritime technology

2015: 31.100 fte

2016: 29.400 fte = minus 1700 fte

## Shipbuilding

2015: 13.100 fte

2016: 12.400 fte = minus 700 fte

# REDUNDANCIES

- In 2015/2016 there were redundancies in major ship- and offshorebuilders:
- IHC -/- 400 fte
- Damen Shiprepair -/- 100 fte
- (Keppel)Damen Verolme -/- 100 fte
- Heerema -/- 300 fte

# TEMPORARY LOANS

- At the same time we notice that some of that companies had an increase of temporary loans and contracting of work
- Temporary agency workers are most from middle east europe, salaries not always (understatement) correct
- Contracting with the purpose to do the work at a lower cost

# LIBERTY ON THE LIBERTY ANN ??



The Liberty Ann is a rivercruiser housing workers from Litowenia, Romenia, etc., working for a sub-contractor of Damen. This boat is anchored on the yard of Damen Shiprepair, we are not allowed to speak to these people who never leave the yard.

# ROMENIA ON THE MERWEDE



A former yard of IHC, bought by Neptune Shipbuilding, they built sections of ships for IHC, most of the workers are Romanians. We are not allowed to talk to these people.

# COMPLIANCE & ENFORCEMENT



- FNV is working on the compliance and enforcement of law and regulations
- The same work = the same payment
- Is contracting (by another compagny) really contracting or is it a kind of illegal labour subcontracting
- FNV persuade companies to agree on correct payment and compliance

# CONVINCE COMPANIES



1. try to talk
2. name and shame
3. inform members
4. inform employees
5. talk with employer
6. sign agreement
7. inform members and public

dinsdag 6 december 2016

DS

• 'Uitzendkrachten worden slecht betaald'

## Wantoestanden bij IHC, zegt FNV

**Baggerschepenbouwer IHC heeft zich** de woede van vakbond FNV op de hals gehaald. Uitzendkrachten zouden structureel onderbetaald worden.

Peter Koster

**Kinderdijk**

De bond baseert die beschuldiging op eigen onderzoek aan de poort, waar ruim een vijfde deel van de uitzendkrachten aan deelnam. De bond overhandigde de resultaten gisteren aan directeur personeelszaken Marco de Korte. Die zei zich niet in de resultaten te herkennen en het onderzoek te zullen bestuderen: „Wij houden ons aan de wettelijke regels. Daar wordt op gecontroleerd en de boetes zijn fors.“

Het onderzoek van de FNV laat een aaneenschakeling van zaken zien. Daarvoor het bedrijf volkomen



▲ IHC in Kinderdijk. ARCHIEF  
FOTO GEESE VAN DER WAL

weet hoe het hoort. Hoeveel uitzendkrachten uit het buitenland komen, is onduidelijk, maar zeker is wel dat het om honderden mensen gaat.

Medewerkers van onderaannemers krijgen 31,5 procent minder betaald dan vaste krachten, buitenlandse 26 procent. Voor een belangrijk deel komt dat doordat 'eigen' werknemers volgens IHC-regelingen meer betaald krijgen dan de cao voorschrijft. Daarnaast ontduikt het bedrijf de cao op tal van punten, stelt de vakbond. Inleenkrachten krijgen minder vakantie- en arvdagen, evenals toeslagen voor onaangenaam, zwaar werk. Buitenlanders krijgen bovendien een lager uurloon dan Nederlandse collega's.

Daar komt nog eens bij dat voor buitenlandse arbeiders 3 tot 5 procent minder aan sociale lasten betaald hoeft te worden. Een uitzonderingsregel, die ook nog wel eens misbruikt wordt, maakt dat die premies voor hen soms in hun moe-



# RESULTS SO FAR.....



- Several agreements
- Knowledge higher - members / employees: underpayment is killing the system
- EU willing to sharpen regulations