

Geneva, 05 September 2014

Mr. Jean-Pascal Tricoire
President and CEO
Schneider Electric SA
35 rue Joseph Monier
Rueil-Malmaison 92500
France

Sent by email to jeanpascal.tricoire@schneider-electric.com and fax: +33-1-41-29-71-00

IndustriALL Global Union Calls on Schneider Electric to guarantee fair working conditions at its US subsidiary Juno Lighting

Dear Mr. Jean-Pascal Tricoire,

I am writing this letter to you on behalf of [IndustriALL Global Union](http://www.industriall-union.org), representing more than fifty million workers in the global manufacturing supply chain, including in the energy industry, in 141 countries, to call on you to intervene at your US subsidiary Juno Lighting Group in Des Plaines, Illinois, and engage in collective bargaining with Workers United to reach a fair agreement that takes full account of the legitimate workers' demands. Please note that Workers United is one of our affiliated unions.


Workers United at Local 2565 are on strike as of yesterday due to the unwillingness of Juno Lighting to accept the reasonable and fair demands of workers for a wage increase. Instead, the company is offering a reduced wage increase to an already underpaid workforce. Workers are rightfully demanding a living wage that would help offset the rising cost of living, including individual healthcare coverage, housing, food, and education.

Furthermore, it is important to note that employment and wages have not kept pace with the increased sales in the lighting fixtures manufacturing industry. While total sales have increased 28 percent since 2010, industry employment has only risen 1,5 percent and total wage payments for that period only increased 8 percent. We find it unacceptable that the average Juno Lighting employee makes \$ 11.90 an hour, which is well short of the \$15 an hour living wage for workers and their families.

Therefore, it is imperative that Schneider Electric guarantee decent working conditions and fair remuneration to the workers at its US subsidiary Juno Lighting, in full compliance with national labour law and international core labour standards.

I anticipate your quick reaction and reply.

Sincerely,



Jyrki Raina, General Secretary