

Geneva, 16 October 2013

Mr. James Ratcliffe
CEO
INEOS Group AG
Avenue des Uttins 3
1180 Rolle
Switzerland

By e-mail to: jim.ratcliffe@ineos.com; cc: investor.relations@ineos.com;
richard.longden@ineos.com; david.east@ineos.com; grangemouthcommunications@ineos.com

IndustriALL Global Union Calls on Ineos to Secure the Future of Site and Employees at Grangemouth, Scotland

Dear Mr. James Ratcliffe,

I am writing to you on behalf of [IndustriALL Global Union](http://www.industrial-all-union.org), which represents more than 50 million workers in mining, energy and manufacturing industries in some 140 countries throughout the world, to call on Ineos to return to the negotiating table, under the auspices of ACAS, with our affiliate Unite the Union to secure the future of the site and employees at Grangemouth, Scotland.

Unite the Union has just called off all industrial action by guaranteeing not to go on strike during the negotiations to protect the Grangemouth site, which is an important asset for all the parties. Unite the Union is fully committed to avoiding any damage with cold shutdown to ensure fuel production and supply across Scotland, and the safety of the site and the surrounding areas.

It is imperative that Ineos refrain from any irresponsible behaviour that would jeopardize the future of the Grangemouth site.

IndustriALL Global Union stands with Unite the Union and its members in Grangemouth, and fully supports their demands for a fair and just resolution of this vicious assault over the union convener as well as its members. Please know that we are prepared to mobilize our member unions all over the world to launch a protest campaign targeting all subsidiaries and supply chains of Ineos and PetroChina.

Therefore, IndustriALL Global Union calls on Ineos to follow Unite's exemplary responsible behavior by returning to the negotiation table and giving full consideration to the unions' legitimate demands.

I anticipate your prompt reply.

Sincerely,



Jyrki Raina
General Secretary
IndustriALL Global Union